

# Farm & AgriBusiness Management

Rev. Nov 2018

## Purpose

The **Farm and Agribusiness Management Career Development Event (CDE)** helps students learn business skills and apply economic principles to agricultural businesses. By competing, participants demonstrate their ability to analyze agricultural business management information, apply economic principles and concepts of business management, evaluate business management decisions.

## Eligibility

The participants must be an active member of a chartered Delaware FFA Chapter and enrolled in grades 9, 10, 11, or 12.

## Event Procedures

- A. Team make-up: A team representing a state will consist of four members from the same chapter.
- B. Participants are required to wear FFA Official Dress for this event, members not in Official Dress will be disqualified.
- C. This contest will consist of a team collaboration.
- D. Any participant in possession of an electronic device in the event area is subject to disqualification.

## Event Format

### A. Equipment

1. **Materials the student needs to provide:** Each participant must bring a minimum of two sharpened No. 2 pencils. Students must also have a non-programmable calculator.
2. **Materials provided by the event committee:** Every student will be given a test and scantron or score sheet.

### B. Written Test - 100 points– Team Event

1. A written test will be developed by the CDE Event Official, who is designated by the State Staff. Test questions will be taken from the National FFA Organization tests from 2008-2017.
2. The average score of the four team members will be used to compute the total team score in this round.
3. Teams will be allotted up to 2 (two) hours to complete the team activity.

**2019-** students will work together as a team on a previous years' national test to earn a combined team score using a 1 1/2-2 hour time frame (additional time can be added if need, up to 1 hour)

**2020-** students will each take an individual written test based on a previous years' national test with a maximum 3 hour time frame to earn an individual score and a team activity/problem solving will be added with an additional time allotment

**2021-** the state contest will mirror the national contest

## Tiebreakers

Team ties will be broken using the following procedure, unless otherwise noted by the CDE Chair:

- 1) Score on Financial Statements
- 2) Score on Risk Management.

## Awards

Awards will be presented during a session at the Delaware FFA State Fair Breakfast. The top 3 teams will be recognized and will receive either a Bronze, Silver, or Gold LDE pin. In addition, the First place team will receive a plaque. The state winner will receive the opportunity to represent Delaware at the Big E and National FFA Convention in the Fall of that year

## References

National FFA Career Development Event Handbook or the CDE section of the National FFA website ([www.ffa.org](http://www.ffa.org)) and references listed therein. Pay special attention to the principles and concepts (A, B & C) listed under the Event Objectives, the sample budget, the definitions of economic terms as well as the teaching and technical references.

National FFA Past Tests and Practicums

<https://ffa.app.box.com/s/wurnz9vmbpqr9kmjwvqvm5um66crc/folder/50521239905>

**AG SALES/FB MGT./AG MECH**  
**CDE# 105481**

Incorrect Marks: Correct Mark:

DE FFA Farm and Agribusiness Management CDE Scantron

Team Number	State	Last Name	First Name	Practicums (Judges)							
1	2	3	4	5	6	7	8	9	10	11	12
0	0	0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9	9	9	9	9
A	A	A	A	A	A	A	A	A	A	A	A
B	B	B	B	B	B	B	B	B	B	B	B
C	C	C	C	C	C	C	C	C	C	C	C
D	D	D	D	D	D	D	D	D	D	D	D
E	E	E	E	E	E	E	E	E	E	E	E
F	F	F	F	F	F	F	F	F	F	F	F
G	G	G	G	G	G	G	G	G	G	G	G
H	H	H	H	H	H	H	H	H	H	H	H
I	I	I	I	I	I	I	I	I	I	I	I
J	J	J	J	J	J	J	J	J	J	J	J
K	K	K	K	K	K	K	K	K	K	K	K
L	L	L	L	L	L	L	L	L	L	L	L
M	M	M	M	M	M	M	M	M	M	M	M
N	N	N	N	N	N	N	N	N	N	N	N
O	O	O	O	O	O	O	O	O	O	O	O
P	P	P	P	P	P	P	P	P	P	P	P
Q	Q	Q	Q	Q	Q	Q	Q	Q	Q	Q	Q
R	R	R	R	R	R	R	R	R	R	R	R
S	S	S	S	S	S	S	S	S	S	S	S
T	T	T	T	T	T	T	T	T	T	T	T
U	U	U	U	U	U	U	U	U	U	U	U
V	V	V	V	V	V	V	V	V	V	V	V
W	W	W	W	W	W	W	W	W	W	W	W
X	X	X	X	X	X	X	X	X	X	X	X
Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y	Y
Z	Z	Z	Z	Z	Z	Z	Z	Z	Z	Z	Z

  

Team Act (Judge)												
1	2	3	4	5	6	7	8	9	10	11	12	13
0	0	0	0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9	9	9	9	9	9
14	15	16	17	18	19	20	21	22	23	24	25	
0	0	0	0	0	0	0	0	0	0	0	0	0
1	1	1	1	1	1	1	1	1	1	1	1	1
2	2	2	2	2	2	2	2	2	2	2	2	2
3	3	3	3	3	3	3	3	3	3	3	3	3
4	4	4	4	4	4	4	4	4	4	4	4	4
5	5	5	5	5	5	5	5	5	5	5	5	5
6	6	6	6	6	6	6	6	6	6	6	6	6
7	7	7	7	7	7	7	7	7	7	7	7	7
8	8	8	8	8	8	8	8	8	8	8	8	8
9	9	9	9	9	9	9	9	9	9	9	9	9

Written Exam A

1	A B C D E	21	A B C D E	41	A B C D E	61	A B C D E	81	A B C D E
2	A B C D E	22	A B C D E	42	A B C D E	62	A B C D E	82	A B C D E
3	A B C D E	23	A B C D E	43	A B C D E	63	A B C D E	83	A B C D E
4	A B C D E	24	A B C D E	44	A B C D E	64	A B C D E	84	A B C D E
5	A B C D E	25	A B C D E	45	A B C D E	65	A B C D E	85	A B C D E
6	A B C D E	26	A B C D E	46	A B C D E	66	A B C D E	86	A B C D E
7	A B C D E	27	A B C D E	47	A B C D E	67	A B C D E	87	A B C D E
8	A B C D E	28	A B C D E	48	A B C D E	68	A B C D E	88	A B C D E
9	A B C D E	29	A B C D E	49	A B C D E	69	A B C D E	89	A B C D E
10	A B C D E	30	A B C D E	50	A B C D E	70	A B C D E	90	A B C D E
11	A B C D E	31	A B C D E	51	A B C D E	71	A B C D E	91	A B C D E
12	A B C D E	32	A B C D E	52	A B C D E	72	A B C D E	92	A B C D E
13	A B C D E	33	A B C D E	53	A B C D E	73	A B C D E	93	A B C D E
14	A B C D E	34	A B C D E	54	A B C D E	74	A B C D E	94	A B C D E
15	A B C D E	35	A B C D E	55	A B C D E	75	A B C D E	95	A B C D E
16	A B C D E	36	A B C D E	56	A B C D E	76	A B C D E	96	A B C D E
17	A B C D E	37	A B C D E	57	A B C D E	77	A B C D E	97	A B C D E
18	A B C D E	38	A B C D E	58	A B C D E	78	A B C D E	98	A B C D E
19	A B C D E	39	A B C D E	59	A B C D E	79	A B C D E	99	A B C D E
20	A B C D E	40	A B C D E	60	A B C D E	80	A B C D E	100	A B C D E

Written Exam B

1	A B C D E	21	A B C D E	41	A B C D E	61	A B C D E	81	A B C D E
2	A B C D E	22	A B C D E	42	A B C D E	62	A B C D E	82	A B C D E
3	A B C D E	23	A B C D E	43	A B C D E	63	A B C D E	83	A B C D E
4	A B C D E	24	A B C D E	44	A B C D E	64	A B C D E	84	A B C D E
5	A B C D E	25	A B C D E	45	A B C D E	65	A B C D E	85	A B C D E
6	A B C D E	26	A B C D E	46	A B C D E	66	A B C D E	86	A B C D E
7	A B C D E	27	A B C D E	47	A B C D E	67	A B C D E	87	A B C D E
8	A B C D E	28	A B C D E	48	A B C D E	68	A B C D E	88	A B C D E
9	A B C D E	29	A B C D E	49	A B C D E	69	A B C D E	89	A B C D E
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11	A B C D E	31	A B C D E	51	A B C D E	71	A B C D E	91	A B C D E
12	A B C D E	32	A B C D E	52	A B C D E	72	A B C D E	92	A B C D E
13	A B C D E	33	A B C D E	53	A B C D E	73	A B C D E	93	A B C D E
14	A B C D E	34	A B C D E	54	A B C D E	74	A B C D E	94	A B C D E
15	A B C D E	35	A B C D E	55	A B C D E	75	A B C D E	95	A B C D E
16	A B C D E	36	A B C D E	56	A B C D E	76	A B C D E	96	A B C D E
17	A B C D E	37	A B C D E	57	A B C D E	77	A B C D E	97	A B C D E
18	A B C D E	38	A B C D E	58	A B C D E	78	A B C D E	98	A B C D E
19	A B C D E	39	A B C D E	59	A B C D E	79	A B C D E	99	A B C D E
20	A B C D E	40	A B C D E	60	A B C D E	80	A B C D E	100	A B C D E