

Farm & AgriBusiness

Management

Rev. Nov 2019

Purpose

The **Farm and Agribusiness Management Career Development Event (CDE)** helps students learn business skills and apply economic principles to agricultural businesses. By competing, participants demonstrate their ability to analyze agricultural business management information, apply economic principles and concepts of business management, evaluate business management decisions.

Eligibility

The participants must be an active member of a chartered Delaware FFA Chapter and enrolled in grades 9, 10, 11, or 12.

Event Procedures

- A. Team make-up: A team representing a state will consist of four members from the same chapter.
- B. Participants are required to wear FFA Official Dress for this event, members not in Official Dress will be disqualified.
- C. This contest will consist of an individual and a team activity.
- D. **Participants will not be allowed to possess any personal electronic devices (i.e. cell phones, smart watches, air pods, etc) other than those approved by event officials. Participants who possess personal electronic devices without prior approval of the event officials will be disqualified from the event.**

Event Format

A. Equipment

1. **Materials the student needs to provide:** Each participant must bring a minimum of two sharpened No. 2 pencils. Students must also have a non-programmable calculator.
2. **Materials provided by the event committee:** Every student will be given a test, resource information and a scan-tron sheet.

B. Written Test - 100 points– Individual

1. A written test will be developed by the CDE Event Official, who is designated by the State Staff. Test questions will be taken from the National FFA Organization tests from 2016-2018.
2. Individuals will have two and one half hours (2 1/2) to complete the written test.

C. Team Activity - 200 points group of four

1. Team members will have one hour (1) to complete a series of questions using the resource information provided using a provided answer sheet.

2020- students will each take an individual written test based on a previous years' national test with a maximum 2 1/2 hour time frame to earn an individual score and a team problem solving activity with one hour to complete.

2021- the state contest will mirror the national contest

Scoring

	Individual	Team
Written Test	100 points	400 pts
Team Activity	200 points	200 pts
Total Points		600 points

Tiebreakers

Team ties will be broken using the following procedure, unless otherwise noted by the CDE Chair:

- 1) Score on Financial Statements
- 2) Score on Risk Management.

Awards

Awards will be presented during a session at the Delaware FFA State Fair Breakfast. The top 3 teams will be recognized and will receive either a Bronze, Silver, or Gold CDE pin. In addition, the First place team will receive a plaque. The state winner will receive the opportunity to represent Delaware at the National FFA Convention and the second place team will represent Delaware at The Big-E.

References

National FFA Career Development Event Handbook or the CDE section of the National FFA website (www.ffa.org) and references listed therein. Pay special attention to the principles and concepts (A, B & C) listed under the Event Objectives, the sample budget, the definitions of economic terms as well as the teaching and technical references.

National FFA Past Tests and Practicums

<https://ffa.app.box.com/s/wurnz9vmbpqm9kmjwqwqvm5um66crc/folder/50521239905>



AG SALES/FB MGT./AG MECH

CDE# 105481

Incorrect Marks Correct Mark

✗ ✘ ◦ ◉

DE FFA Farm and Agribusiness Management CDE Scantron

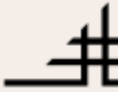
Team Number	State	Last Name	First Name
0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0
1 1 1 1	A A A A	A A A A	A A A A
2 2 2 2	B B B B	B B B B	B B B B
3 3 3 3	C C C C	C C C C	C C C C
4 4 4 4	D D D D	D D D D	D D D D
5 5 5 5	E E E E	E E E E	E E E E
6 6 6 6	F F F F	F F F F	F F F F
7 7 7 7	G G G G	G G G G	G G G G
8 8 8 8	H H H H	H H H H	H H H H
9 9 9 9	I I I I	I I I I	I I I I
	J J J J	J J J J	J J J J
	K K K K	K K K K	K K K K
	L L L L	L L L L	L L L L
	M M M M	M M M M	M M M M
	N N N N	N N N N	N N N N
	O O O O	O O O O	O O O O
	P P P P	P P P P	P P P P
	Q Q Q Q	Q Q Q Q	Q Q Q Q
	R R R R	R R R R	R R R R
	S S S S	S S S S	S S S S
	T T T T	T T T T	T T T T
	U U U U	U U U U	U U U U
	V V V V	V V V V	V V V V
	W W W W	W W W W	W W W W
	X X X X	X X X X	X X X X
	Y Y Y Y	Y Y Y Y	Y Y Y Y
	Z Z Z Z	Z Z Z Z	Z Z Z Z

Code

0 0
1 1
2 2
3 3
4 4
5 5
6 6
7 7
8 8
9 9

Practicums (Judges)					
1	2	3	4	5	6
0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0
1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1
2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2
3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3
4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4
5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5
6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6
7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7
8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8
9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9

Team Act (Judge)												
1	2	3	4	5	6	7	8	9	10	11	12	13
0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0
1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1	1 1 1 1
2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2	2 2 2 2
3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3	3 3 3 3
4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4	4 4 4 4
5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5	5 5 5 5
6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6	6 6 6 6
7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7	7 7 7 7
8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8	8 8 8 8
9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9	9 9 9 9



Written Exam A

1	A B C D E	21	A B C D E	41	A B C D E	61	A B C D E	81	A B C D E
2	A B C D E	22	A B C D E	42	A B C D E	62	A B C D E	82	A B C D E
3	A B C D E	23	A B C D E	43	A B C D E	63	A B C D E	83	A B C D E
4	A B C D E	24	A B C D E	44	A B C D E	64	A B C D E	84	A B C D E
5	A B C D E	25	A B C D E	45	A B C D E	65	A B C D E	85	A B C D E
6	A B C D E	26	A B C D E	46	A B C D E	66	A B C D E	86	A B C D E
7	A B C D E	27	A B C D E	47	A B C D E	67	A B C D E	87	A B C D E
8	A B C D E	28	A B C D E	48	A B C D E	68	A B C D E	88	A B C D E
9	A B C D E	29	A B C D E	49	A B C D E	69	A B C D E	89	A B C D E
10	A B C D E	30	A B C D E	50	A B C D E	70	A B C D E	90	A B C D E
11	A B C D E	31	A B C D E	51	A B C D E	71	A B C D E	91	A B C D E
12	A B C D E	32	A B C D E	52	A B C D E	72	A B C D E	92	A B C D E
13	A B C D E	33	A B C D E	53	A B C D E	73	A B C D E	93	A B C D E
14	A B C D E	34	A B C D E	54	A B C D E	74	A B C D E	94	A B C D E
15	A B C D E	35	A B C D E	55	A B C D E	75	A B C D E	95	A B C D E
16	A B C D E	36	A B C D E	56	A B C D E	76	A B C D E	96	A B C D E
17	A B C D E	37	A B C D E	57	A B C D E	77	A B C D E	97	A B C D E
18	A B C D E	38	A B C D E	58	A B C D E	78	A B C D E	98	A B C D E
19	A B C D E	39	A B C D E	59	A B C D E	79	A B C D E	99	A B C D E
20	A B C D E	40	A B C D E	60	A B C D E	80	A B C D E	100	A B C D E

Written Exam B

1	A B C D E	21	A B C D E	41	A B C D E	61	A B C D E	81	A B C D E
2	A B C D E	22	A B C D E	42	A B C D E	62	A B C D E	82	A B C D E
3	A B C D E	23	A B C D E	43	A B C D E	63	A B C D E	83	A B C D E
4	A B C D E	24	A B C D E	44	A B C D E	64	A B C D E	84	A B C D E
5	A B C D E	25	A B C D E	45	A B C D E	65	A B C D E	85	A B C D E
6	A B C D E	26	A B C D E	46	A B C D E	66	A B C D E	86	A B C D E
7	A B C D E	27	A B C D E	47	A B C D E	67	A B C D E	87	A B C D E
8	A B C D E	28	A B C D E	48	A B C D E	68	A B C D E	88	A B C D E
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11	A B C D E	31	A B C D E	51	A B C D E	71	A B C D E	91	A B C D E
12	A B C D E	32	A B C D E	52	A B C D E	72	A B C D E	92	A B C D E
13	A B C D E	33	A B C D E	53	A B C D E	73	A B C D E	93	A B C D E
14	A B C D E	34	A B C D E	54	A B C D E	74	A B C D E	94	A B C D E
15	A B C D E	35	A B C D E	55	A B C D E	75	A B C D E	95	A B C D E
16	A B C D E	36	A B C D E	56	A B C D E	76	A B C D E	96	A B C D E
17	A B C D E	37	A B C D E	57	A B C D E	77	A B C D E	97	A B C D E
18	A B C D E	38	A B C D E	58	A B C D E	78	A B C D E	98	A B C D E
19	A B C D E	39	A B C D E	59	A B C D E	79	A B C D E	99	A B C D E
20	A B C D E	40	A B C D E	60	A B C D E	80	A B C D E	100	A B C D E