

Farm & AgriBusiness

Management

Rev. Oct 2023

Purpose

The **Farm and Agribusiness Management Career Development Event (CDE)** helps students learn business skills and apply economic principles to agricultural businesses. By competing, participants demonstrate their ability to analyze agricultural business management information, apply economic principles and concepts of business management, evaluate business management decisions.

Eligibility

The participants must be an active member of a chartered Delaware FFA Chapter and enrolled in grades 9, 10, 11, or 12.

Event Procedures

- Team make-up: A team representing a state will consist of up to four members from the same chapter.
- Participants are required to wear FFA Official Dress for this event, members not in Official Dress will be disqualified.
- This contest will consist of a team collaboration.
- Any participant in possession of an electronic device in the event area is subject to disqualification.

Event Format

A. Equipment

- Materials the student needs to provide:** Each participant must bring a minimum of two sharpened No. 2 pencils. Students must also have a non-programmable calculator.
- Materials provided by the event committee:** Every student will be given a test and scantron or score sheet.

B. Non-Computational (General Knowledge) Exam (100 points) - These questions would be unrelated to the resources/scenario and would not involve calculations. They could come from the 2021 & 2022 National tests. Students will have 30 Minutes to complete this portion.

C. Computation/Scenario Exam (150 points) - These would utilize the 2022 scenario/resources and may be computational and/or pulled from the resources. Students will have 60 minutes to complete this portion.

D. Team Activity (300 Points) - Will use the resource information from the 2022 National test and the National Rubrics. Teams will complete the question/scenario together (no presentation). 60 minutes to complete team activity.

E. The CDE chairs reserve the ability to add a maximum of 30 minutes, to each section, of additional time should 50% or more of the individuals or teams need it to complete the math problems and/or the team activity.

- New questions for the individual math problems and team activity will be created based on the 2022 resources.
- Individual written test and math problems will have a combined score of 250 points.
- Team activity will have a judges score (100 points) and answer score (200 points) combined to total 300 points; team total points possible score of 1300 (team score PLUS individual scores).

Tiebreakers

Team ties will be broken using the following procedure, unless otherwise noted by the CDE Chair:

- Individual -highest score computational test (part C)
- Individual– highest score for non computational (part B)
- Team– combined computational tests total for all students on team.

Awards

Awards will be presented during a session at the Delaware FFA State Convention. The top 3 teams and top 10 individuals will be recognized and will receive either a Bronze, Silver, or Gold CDE pin. In addition, the First place team will receive a plaque. The state winner will receive the opportunity to represent Delaware at National FFA Convention, the second place team will represent Delaware at the Big E in the Fall of that year.

References

National FFA Career Development Event Handbook or the CDE section of the National FFA website (www.ffa.org) and references listed therein. Pay special attention to the principles and concepts (A, B & C) listed under the Event Objectives, the sample budget, the definitions of economic terms as well as the teaching and technical references.

National FFA Past Tests and Practicum
<https://ffa.app.box.com/s/wurnz9vmbpqm9kmjwqwqvm5um66crc/folder/50521239905>

Written Exam A																													
1	A	B	C	D	E	21	A	B	C	D	E	41	A	B	C	D	E	61	A	B	C	D	E	81	A	B	C	D	E
2	A	B	C	D	E	22	A	B	C	D	E	42	A	B	C	D	E	62	A	B	C	D	E	82	A	B	C	D	E
3	A	B	C	D	E	23	A	B	C	D	E	43	A	B	C	D	E	63	A	B	C	D	E	83	A	B	C	D	E
4	A	B	C	D	E	24	A	B	C	D	E	44	A	B	C	D	E	64	A	B	C	D	E	84	A	B	C	D	E
5	A	B	C	D	E	25	A	B	C	D	E	45	A	B	C	D	E	65	A	B	C	D	E	85	A	B	C	D	E
6	A	B	C	D	E	26	A	B	C	D	E	46	A	B	C	D	E	66	A	B	C	D	E	86	A	B	C	D	E
7	A	B	C	D	E	27	A	B	C	D	E	47	A	B	C	D	E	67	A	B	C	D	E	87	A	B	C	D	E
8	A	B	C	D	E	28	A	B	C	D	E	48	A	B	C	D	E	68	A	B	C	D	E	88	A	B	C	D	E
9	A	B	C	D	E	29	A	B	C	D	E	49	A	B	C	D	E	69	A	B	C	D	E	89	A	B	C	D	E
10	A	B	C	D	E	30	A	B	C	D	E	50	A	B	C	D	E	70	A	B	C	D	E	90	A	B	C	D	E
11	A	B	C	D	E	31	A	B	C	D	E	51	A	B	C	D	E	71	A	B	C	D	E	91	A	B	C	D	E
12	A	B	C	D	E	32	A	B	C	D	E	52	A	B	C	D	E	72	A	B	C	D	E	92	A	B	C	D	E
13	A	B	C	D	E	33	A	B	C	D	E	53	A	B	C	D	E	73	A	B	C	D	E	93	A	B	C	D	E
14	A	B	C	D	E	34	A	B	C	D	E	54	A	B	C	D	E	74	A	B	C	D	E	94	A	B	C	D	E
15	A	B	C	D	E	35	A	B	C	D	E	55	A	B	C	D	E	75	A	B	C	D	E	95	A	B	C	D	E
16	A	B	C	D	E	36	A	B	C	D	E	56	A	B	C	D	E	76	A	B	C	D	E	96	A	B	C	D	E
17	A	B	C	D	E	37	A	B	C	D	E	57	A	B	C	D	E	77	A	B	C	D	E	97	A	B	C	D	E
18	A	B	C	D	E	38	A	B	C	D	E	58	A	B	C	D	E	78	A	B	C	D	E	98	A	B	C	D	E
19	A	B	C	D	E	39	A	B	C	D	E	59	A	B	C	D	E	79	A	B	C	D	E	99	A	B	C	D	E
20	A	B	C	D	E	40	A	B	C	D	E	60	A	B	C	D	E	80	A	B	C	D	E	100	A	B	C	D	E

Written Exam B																													
1	A	B	C	D	E	21	A	B	C	D	E	41	A	B	C	D	E	61	A	B	C	D	E	81	A	B	C	D	E
2	A	B	C	D	E	22	A	B	C	D	E	42	A	B	C	D	E	62	A	B	C	D	E	82	A	B	C	D	E
3	A	B	C	D	E	23	A	B	C	D	E	43	A	B	C	D	E	63	A	B	C	D	E	83	A	B	C	D	E
4	A	B	C	D	E	24	A	B	C	D	E	44	A	B	C	D	E	64	A	B	C	D	E	84	A	B	C	D	E
5	A	B	C	D	E	25	A	B	C	D	E	45	A	B	C	D	E	65	A	B	C	D	E	85	A	B	C	D	E
6	A	B	C	D	E	26	A	B	C	D	E	46	A	B	C	D	E	66	A	B	C	D	E	86	A	B	C	D	E
7	A	B	C	D	E	27	A	B	C	D	E	47	A	B	C	D	E	67	A	B	C	D	E	87	A	B	C	D	E
8	A	B	C	D	E	28	A	B	C	D	E	48	A	B	C	D	E	68	A	B	C	D	E	88	A	B	C	D	E
9	A	B	C	D	E	29	A	B	C	D	E	49	A	B	C	D	E	69	A	B	C	D	E	89	A	B	C	D	E
10	A	B	C	D	E	30	A	B	C	D	E	50	A	B	C	D	E	70	A	B	C	D	E	90	A	B	C	D	E
11	A	B	C	D	E	31	A	B	C	D	E	51	A	B	C	D	E	71	A	B	C	D	E	91	A	B	C	D	E
12	A	B	C	D	E	32	A	B	C	D	E	52	A	B	C	D	E	72	A	B	C	D	E	92	A	B	C	D	E
13	A	B	C	D	E	33	A	B	C	D	E	53	A	B	C	D	E	73	A	B	C	D	E	93	A	B	C	D	E
14	A	B	C	D	E	34	A	B	C	D	E	54	A	B	C	D	E	74	A	B	C	D	E	94	A	B	C	D	E
15	A	B	C	D	E	35	A	B	C	D	E	55	A	B	C	D	E	75	A	B	C	D	E	95	A	B	C	D	E
16	A	B	C	D	E	36	A	B	C	D	E	56	A	B	C	D	E	76	A	B	C	D	E	96	A	B	C	D	E
17	A	B	C	D	E	37	A	B	C	D	E	57	A	B	C	D	E	77	A	B	C	D	E	97	A	B	C	D	E
18	A	B	C	D	E	38	A	B	C	D	E	58	A	B	C	D	E	78	A	B	C	D	E	98	A	B	C	D	E
19	A	B	C	D	E	39	A	B	C	D	E	59	A	B	C	D	E	79	A	B	C	D	E	99	A	B	C	D	E
20	A	B	C	D	E	40	A	B	C	D	E	60	A	B	C	D	E	80	A	B	C	D	E	100	A	B	C	D	E

Team Activity Evaluation – Observer’s Rubric

100 POINTS

Chapter _____

State _____

Team Number _____

CRITERIA

- All team members were involved and contributed to the activity in an organized manner.
- Team members demonstrated effective listening and oral communication skills in resolving issues related to the presented task(s).
- Team members demonstrated cooperation in negotiating possible solutions that were relevant to the activity as presented.

INDICATOR	Strong evidence of skill 5–4 points	Moderate evidence of skill 3–2 points	Weak evidence of skill 1–0 points	Weight	Points Earned
Leadership identified	Clearly identifies and lists leaders	Leadership evident, listing incomplete	Leadership not evident, no listing completed	X2	
Effective listening and oral communication	Clearly evident that all team members are listening and discussing issues	Listening and communications occurring, but two to three members dominating.	Not listening to each other; talking over other team members; one member dominating.	X6	
Demonstrated cooperation	All team members clearly completing tasks, sharing written and oral computations/solutions	Tasks primarily completed by two to three members; other member(s) assist occasionally	Tasks primarily completed by one member; other members contributing only slightly	X6	
Participated in the team	All members are clearly engaged, attentive and making notes for the full term of event	Members are engaged and attentive, with two to three making notes, participation faded over time	One to two members form the primary team; other members participated occasionally but faded over time	X6	
TOTAL POINTS					

Judge's Name _____

Judge's Signature _____

Date _____